

**PREFERENCES CONNECTED TO MANAGING INTERPERSONAL
CONFLICTS**

RESULTS

STRONGLY DISAGREE= 1 PKT

DISAGREE = 2 PKT

AGREE= 3 PKT

STRONGLY AGREE = 4 PKT

STRATEGY	ITEMS
COMPETITION	1, 6, 11, 16, 21, 26
AVOIDANCE	2, 7, 12, 17, 22, 27
COMPROMISE	3, 8, 13, 18, 23, 28
SUBMISSION	4, 9, 14, 19, 24, 29
COOPERATION	5, 10, 15, 20, 25, 30

STRATEGY	Points	Range of strategy
COMPETITION		
AVOIDANCE		
COMPROMISE		
SUBMISSION		
COOPERATION		